



## Financial Services

You've chosen your business model, selected the right piece of real estate, laid out the site and bays to optimize the site profile, obtained the necessary zoning approvals and building permits, and determined the right combination of equipment. The last and most critical item on your checklist is to secure funding to execute your carwash venture.

While poor management is often the reason businesses fail, inadequate financing can be just as harmful. Having the financial means to execute your project in a timely manner will ensure you get started on the right foot. In addition, having a payment schedule structured to meet your personal and business needs will be equally important to your success.

Mark VII Financial Services offers a variety of financing options that can be tailored to the specifics of your business plan and carwash equipment. These programs include, but are not limited to:

- Fixed payments over the life of the equipment.
- Deferred payments that allow new carwashes to ramp up wash volume before monthly lease payments begin.
- Programs that adjust payments to match the seasonality of the carwash business in your local area.

As your trusted advisor, your Mark VII Authorized Distributor will work with you to build a business plan and determine which financing options best suit the needs of your carwash business venture.