

Site Planning Services

Careful planning of the layout of your site and wash bay is key to the ultimate profitability of your carwash. Mark VII and your Mark VII Distributor have a vested interest in the success of your business, so we offer four levels of site planning services* to assist you during this process:

• Complimentary Services

As a prelude to any carwash purchase, Mark VII and your Mark VII Distributor will help you determine the equipment and ancillary products that are appropriate for your site and business objectives, plus answer any technical questions and resolve any non-standard installation issues.

• Basic Site Plan

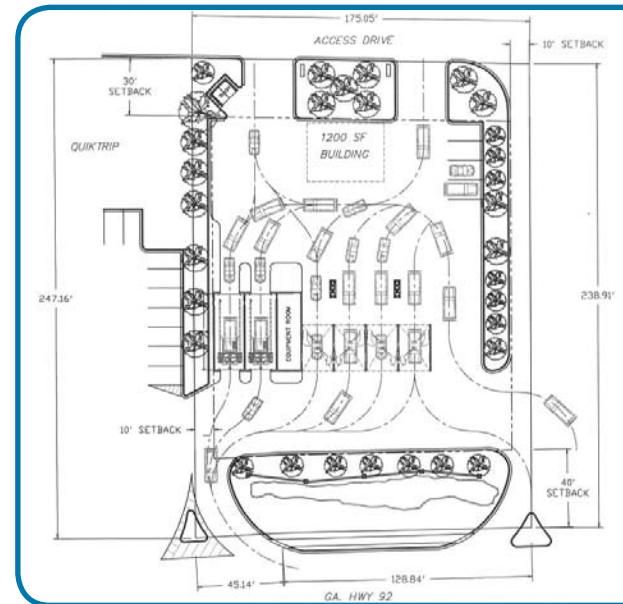
Provides multiple configuration options for the site regarding building location, traffic flow, and ingress and egress, with the goal of helping the customer decide which configuration to pursue.

• Deluxe Site Plan

Provides drawings (B-size, 11" x 17") indicating typical layout, standard equipment and adequate room needed to operate. This may include both on-board and freestanding dryer specifications, all types of feed systems, various add-on options and typical ancillary equipment choices. Provides backup detail useful in securing estimates from contractors and as a basis for final design work by the customer's architect.

• Premium Site Plan

These drawings (D-size, 22" x 34") are produced with the exact Mark VII equipment ordered and with specific ancillary equipment to be included. Mark VII Engineering and the Mark VII Distributor collaborate to ensure that the equipment room, incoming power, gas and water lines, reclaim tank placement, etc. are done in a manner consistent with best practices in the local market.



These drawings (valid in most states) typically undergo several revisions before they receive final approval and are ready to send to the general contractor.

Your Mark VII Distributor will help you decide which approach to site planning is most appropriate for you. Plan documents are delivered in AutoCAD and Adobe Acrobat file formats as well as hard copy for easy sharing with architects, contractors, planning commissions, etc.

The following chart further details the differences between each plan type:

Features	Benefits	Complimentary Services	Basic Site Plan	Deluxe Site Plan	Premium Site Plan
Assist distributor in determining the best equipment configuration.	Ensures proper wash operation within the customer's site, building and other operating constraints.	•	•	•	•
Address technical questions related to speed, consumption, chemical usage, decibels, etc.	Ensures customer expectations are properly set so there are no surprises when the system is installed and operational.	•	•	•	•
Assist distributors with installation issues that deviate from Mark VII standards.	Becomes an extension of the Distributor's technical team to quickly identify and resolve issues that could disrupt or delay the installation process.	•	•	•	•
Work with distributor to integrate ancillary products into a total site solution.	Ensures that all equipment used at the customer's site will work seamlessly together.	•	•	•	•
Create site layouts to illustrate options for building location, traffic flow, ingress and egress.	Provides customer with multiple configuration options from which to choose to ensure that objectives for the site are achieved.		•	•	•
Create typical equipment bay layouts using standard equipment in desired building sizes.	Gives customer documents that are "architect-ready" to accelerate the design and installation timeline.			•	•
Create custom bay layouts specific to the equipment selected for purchase by the customer; includes architect-ready drawings valid in most states.	Illustrates specific location of equipment, plumbing and electrical service required to build out the installation. Final drawings are ready to give to a general contractor to begin construction.				•

* Mark VII's Site Planning Services are offered to help customers make informed decisions about their carwash investment. Many factors other than site layout contribute to the success of a carwash business, and Mark VII does not guarantee site performance based upon recommendations made in a Mark VII site plan.